

Forchianna LLC / Spirit of Nature - Wholesale Policy

Wholesale prices provide a **40% discount** for stores and practitioners for Dancing Dolphin Essences and Aromatherapy Roll-ons. The discount does not apply to ebooks or non-Spirit of Nature products.

Wholesale Terms:

As a wholesale customer, by signing the wholesale application you are agreeing to the following:

- 1) **Retail Stores** – All products purchased at wholesale are to be sold to retail customers in their original state (bottles unopened, other products in original packaging, etc.)
- 2) **Practitioners** – all products purchased at wholesale are to be used in your practice with clients or are to be unopened and resold at retail to your clients and customers.
- 3) **You agree NOT to misrepresent** Dancing Dolphin Essences, Takara, Raven, Forchianna LLC or Spirit of Nature by making false or misleading claims about the products being offered. It is illegal for you to diagnose and treat disease unless you are licensed to do so. You are only authorized to describe the products using the information and literature supplied by Spirit of Nature. You are free to share your own personal experience using the products. If you do so, you should mention to the potential client or customer that everyone is different and just because this was your experience there is no guarantee they would have the same result.
- 4) If you choose to design your own marketing materials, they must be approved by Takara prior to use.

If you fail to comply with these requirements, you will forfeit your wholesale status with Spirit and Nature and you may face legal action.

New Customers:

To qualify as a wholesale customer, you must complete the Forchianna Wholesale Application Form and mail it to Forchianna.

Wholesale Ordering:

There is a \$100 minimum purchase (total before shipping) for all wholesale orders.

You may pay for your order by:

- Using a credit card and the shopping cart found at <http://www.Dancing-Dolphin-Essences.com/Wholesale.htm>
- By mailing in an order form with a check or money order in U.S. funds made out to Forchianna LLC.
- By faxing, emailing, or calling in an order and using a credit card through paypal. We will send you an email with a paypal payment link for your order total.

International Customers:

An additional \$7 shipping fee per order is required outside the U.S. and Canada. Be sure to include this fee with each of your orders.

Our primary form of communication with clients and customers is through our monthly **email newsletter – Spirit of Nature Speaks**. We encourage all wholesale customers to be on the mailing list to stay updated about new products, any pricing or policy changes, and to enjoy the uplifting and information articles available there. Visit the website www.Dancing-Dolphin-Essences.com to join the mailing list if you haven't already.

Forchianna LLC / Spirit of Nature

Wholesale Application Form

Company Name: _____

Billing Address: _____

(We ship United States Postal Service)

Shipping Address: _____

Phone: _____

Fax: _____

Email: _____

Owner's Name(s): _____

Name(s) of Person(s) authorized to place orders: _____

Type of Business: _____

Primary Products/Services Offered: _____

Please Check:

Enclosed is a copy of our current resale/tax certificate.

Our state/province does not require sales tax. Enclosed is a copy of our business license.

I (We) agree to honor the terms presented to me (us) as a wholesale representative for Dancing Dolphin Essences and **Forchianna**.

Signed: _____ Date: _____

Signed: _____ Date: _____

Please return this form by mail to:

Forchianna, P.O. Box 31275, Santa Fe, New Mexico 98594